



REQUEST FOR EXPRESSION OF INTEREST

TPM Marine Services in the republic of Mozambique

Eni East Africa S.p.A. invites interested companies to submit expressions of interest for the provision of services consisting of Towing, Piloting, Mooring and Marine Maintenance (TPM) services for the berthing and un-berthing operations of Liquefied Natural Gas Carriers, Condensate Export Carriers and other vessels to the Floating LNG unit (FLNG) position, that will be located in the Area 4 of Rovuma Basin, approximately at 135 nautical miles offshore from the north east coast of Pemba, Mozambique.

Companies interested in this invitation may submit their *Expression of Interest* by providing the following required documentation:

1. Letter of interest duly signed by the authorized person (together with notarized powers of attorney or other evidence of authority of such authorized person)
2. Evidence of having across the last five years, at least two evincible experiences in providing Offshore Marine Services for LNG marine terminal, FLNG, FPSO or similar projects which shall include :
 - a. Tugs' ownership and/or provision of tug services using , ASD type tugs, having a bollard pull (continuous static pull) of about 80-120 Tons;
 - b. Pilot and/or Mooring Master with proved experience in side by side and tandem moorings;
 - c. Pilot transfer, Hose Handling and Mooring Assistance during berthing and un-berthing operations at sea using a multipurpose boats;
3. Company and Group Structure with the list of major Shareholders and ultimate beneficiaries (if not listed in any stock exchange);
4. Scanned Certified copy of the Trade Register, Legal Entity name and contact person for receiving qualification and commercial information;
5. Filled Qualification Form of the Requirements for the Technical Pre-Qualification of Offshore Vessels Owners (available here: https://eprocurement.eni.it/int_eng/content/view/full/253084);
6. Document of Compliance (DOC) issued under SOLAS 74/78 Chapt.IX, Reg.4 for the type of Tug to be managed;
7. Quality Management System certifications and/or certificates proving the Company compliance with national or international Quality Standards (e.g. ISO 9001:2008);
8. Health & Safety Management System certification and/or documents proving the company compliance with international standards(ISO18001);
9. Financial statements and balance sheets or Annual Reports of last 3 years, proving minimum financial capacity for the realization of the scope of work.

10. In case you wish to participate in the Expression of Interest as a consortium or as a joint venture, information about each member of consortium or joint venture and role of each participant in the potential project. Such intention to form either a consortium or a JV, must be supported by an Agreement or "Memorandum of Understanding" duly signed by each entity in the group.

The registration website (Mozambique Application) is available on the following URL:

https://eprocurement.eni.it/int_eng/Suppliers/Qualification/Mozambique-Application (for application in English)

https://eprocurement.eni.it/int_ita/Fornitori/Qualifica/Autocandidatura-Mozambico (for application in Portuguese/Italian)

IMPORTANT:

The submission must refer to the following commodity codes:

SS05BC06 - SMALL WORK BOATS IN LOCALIZED SERVICE & HARBOUR TUGS

Within the website application, under the section "Object of the Application", the area "Origin of invitation" shall be completed as follows : "TPM Marine Services"

Subject to the submission of the application and to the compliance of all the above documentation, Companies interested in this Expression of Interest may receive from Eni East Africa the Qualification Package

Eni East Africa will evaluate the above requested documentation and, if satisfied, will include the applicant in its Vendor List for consideration in future tender processes regarding the subject activities.

This is not an invitation to participate in the abovementioned potential Tender but only an invitation to participate to the Expression of Interest

This enquiry shall not be considered an invitation to bid and therefore it does not represent or constitute any promise, obligation or commitment of any kind on the part of Eni East Africa, to enter into any agreement or arrangement with you or with any company participating in this pre-enquiry.

Consequently all data and information provided within the application shall not be construed as a commitment on the part of Eni East Africa to enter into any agreement or arrangement with you, nor shall they entitle your company to claim any indemnity from Eni East Africa.

All data and information provided pursuant to this enquiry will be treated as strictly confidential and will not be disclosed or communicated to non-authorized persons or companies except eni and its affiliates.

The deadline for submission of Expression of Interest through our website is set at 17th of June 2016

Any cost incurred by interested companies in preparing the Expression of Interest shall be fully born by Companies who shall have no recourse to Eni East Africa in this respect.